Panel Discussion [[Personalisation] How Hyper-personalisation Could Improve Genuine Customer Engagement and How to Achieve it At Scale?

CENTRAL RETAIL

KANOKKUL CHATCHOOCHAIKUL Head of Customer Analytics & CRM **Central Retail**





ANUPONG TASADUAK

Head of Marketing NocNoc



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KASIT HOONPONGSIMANO Team Lead – Personalized Content Engagement & Experience TTB Bank

AKBAR SENIOR MOTANI

Country Director / Commercial Director – Thailand Insider





What's your biggest challenge when it comes to hyperpersonalisation?

(i) Start presenting to display the poll results on this slide.

• Question 1: What are the key challenges to achieving hyper-personalisation at scale?

• Question 2: Where to start for (hyper) personalisation?

• Question 3: What sort of engagement is required when it comes to (hyper-) personalisation?

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Kasit's Takeaway: Know your objectives, start small, and scale based on your success.

Kanokkul's Takeaway: In the era of hyper-personalization, we still need to make it simple. Blah not blah blah blah both to customers and working team.

Anupong's Takeaway: Understand customers, create demand on what they need

Akbar's Takeaway: Don't get lost with Jargons and trends. Assess your requirements and then invest in technology/solution.

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