

Dom Castley
Chief Marketing Officer,
Sygnum Bank



DAVID WINNEBERGER

Vice President Global
Marketing Cardiovascular
Care, Siemens Healthineers



slido



For your marketing department, what is the greatest challenge to delivering a content marketing program?

If a marketing team wants to launch a content marketing program, where should they start? And how should they integrate it into their sales funnel?



Is it ethical for brands to use emotional triggers and psychological tactics to influence consumer behaviour through content marketing, or is this a manipulative approach that undermines consumer autonomy and agency?



What are the three biggest reasons for content program failures, and how to avoid them?



How can businesses measure the success and effectiveness of their content marketing efforts, and what metrics should they use to track performance?



Key Takeaways

Dom's Takeaway:

Perfect is the enemy of the good. Keep turning up.

David's Takeaway:

Provoke feelings instead of creating reactions.



Q&A

