## Fireside Chat [ [MarTech for E-Commerce] Leveraging MarTech in E-Commerce for Brands to Drive Revenue

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### VICTORIA LIBEROVA

Director, Digital & New Solutions DCH Auriga



### THE MARTECH SUMMIT

### Electrolux

### **ANDY CHANG**

Global Head of Marketing Technology, Engagement Solutions Electrolux

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Worldwide E-commerce sales reached \$1.08875 trillion in 2012 according to various online sources, including Statista and Martech.org. Forbes projected that the number is expected to reach \$6.3 trillion in 2023.

What is the projected market size by 2026?

(i) Start presenting to display the poll results on this slide.

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### **Questions to Victoria**

- Are brands actually making money online?
- What are the common myths about ecommerce that still exist?
- Are there any ground rules for choosing a technology solution?

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### <u>Questions to Andy</u>

- Leveraging MarTech in E-Commerce to drive revenue is ulletour theme today. For companies leverage MarTech to drive D2C business? How do we measure the successes?
- For D2C E-Commerce, what are the key considerations in choosing the technology solutions and partners?

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## **Key Takeaways**

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### Scan here to submit your questions!

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