

Panel Discussion | [MarTech Adoption Hurdles] How to Cope with the Evolving Marketing Landscape and Overcome MarTech Adoption Hurdles?



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OrangeTee



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OrangeTee

slido



Are you a MarTech Owner or a MarTech User?

ⓘ Start presenting to display the poll results on this slide.

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Question 1

What are the key considerations when choosing between building a custom solution or opting for an off-the-shelf product?

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Question 2

Can each of you provide an insight into the most underestimated aspect of MarTech adoption within your industry?

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Question 3

In your experience, what are the essential steps to ensure smooth stakeholder buy-in during the initial phases of a MarTech adoption project?

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Bonus Question

In the context of real estate, how can MarTech streamline the Customer Journey from property browsing to purchase?

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When we talk about marketing technologies in real estate, we often talk about Automation, CRM Integration, Personalisation, and Customer Engagement.

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**What if there is already a tool that enables
Automation, CRM Integration Personalisation,
and Customer Engagement...**

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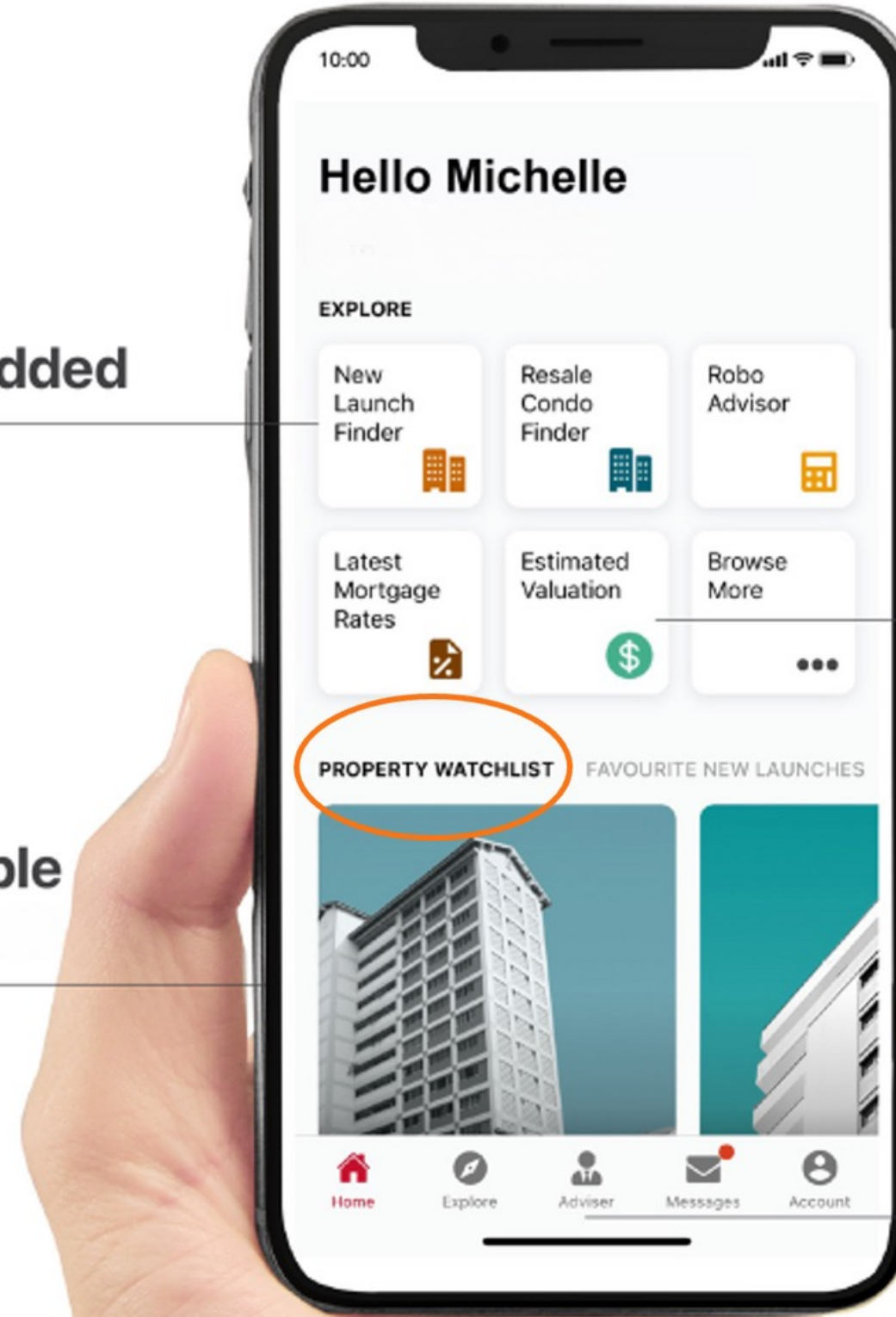
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**...at the same time help your clients see all the
latest property transactions in their
Neighbourhood?**

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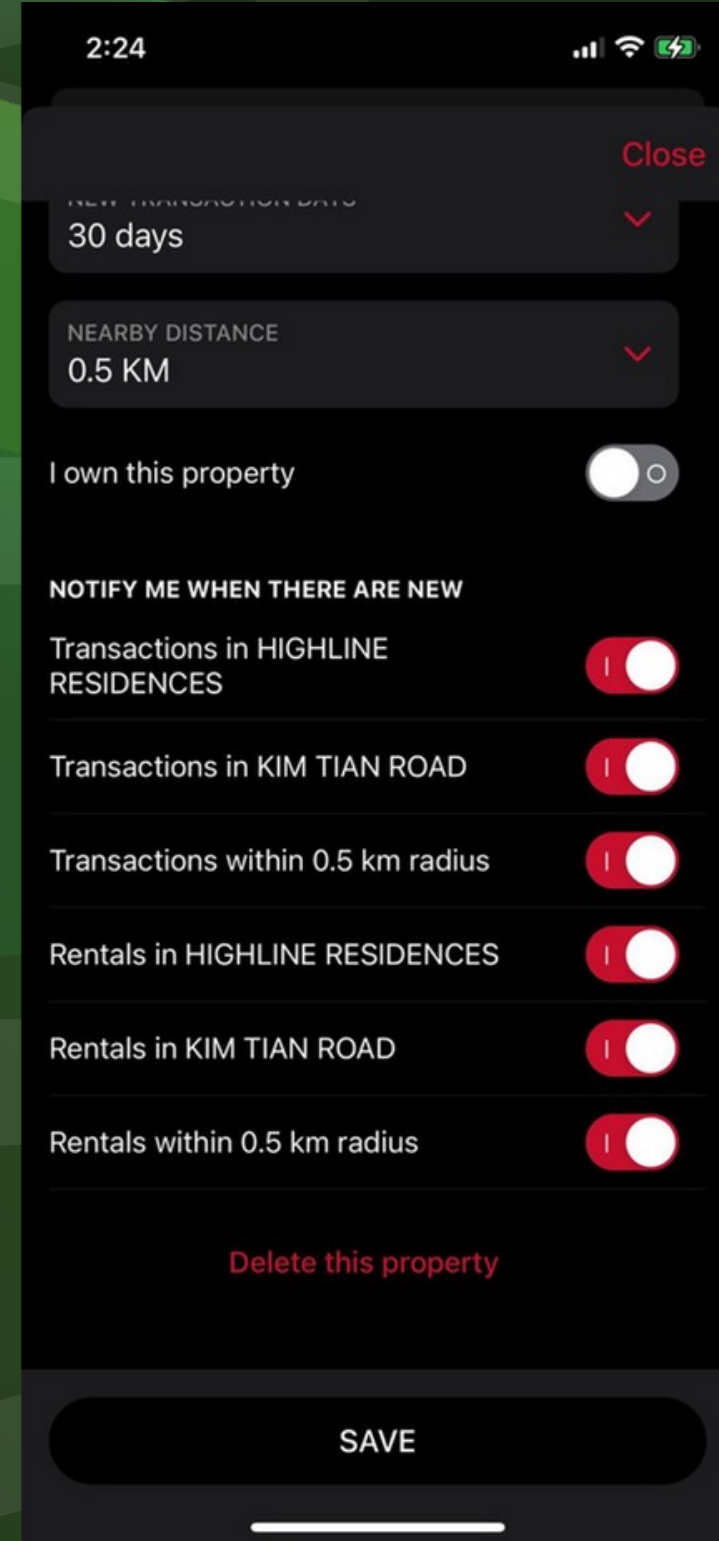
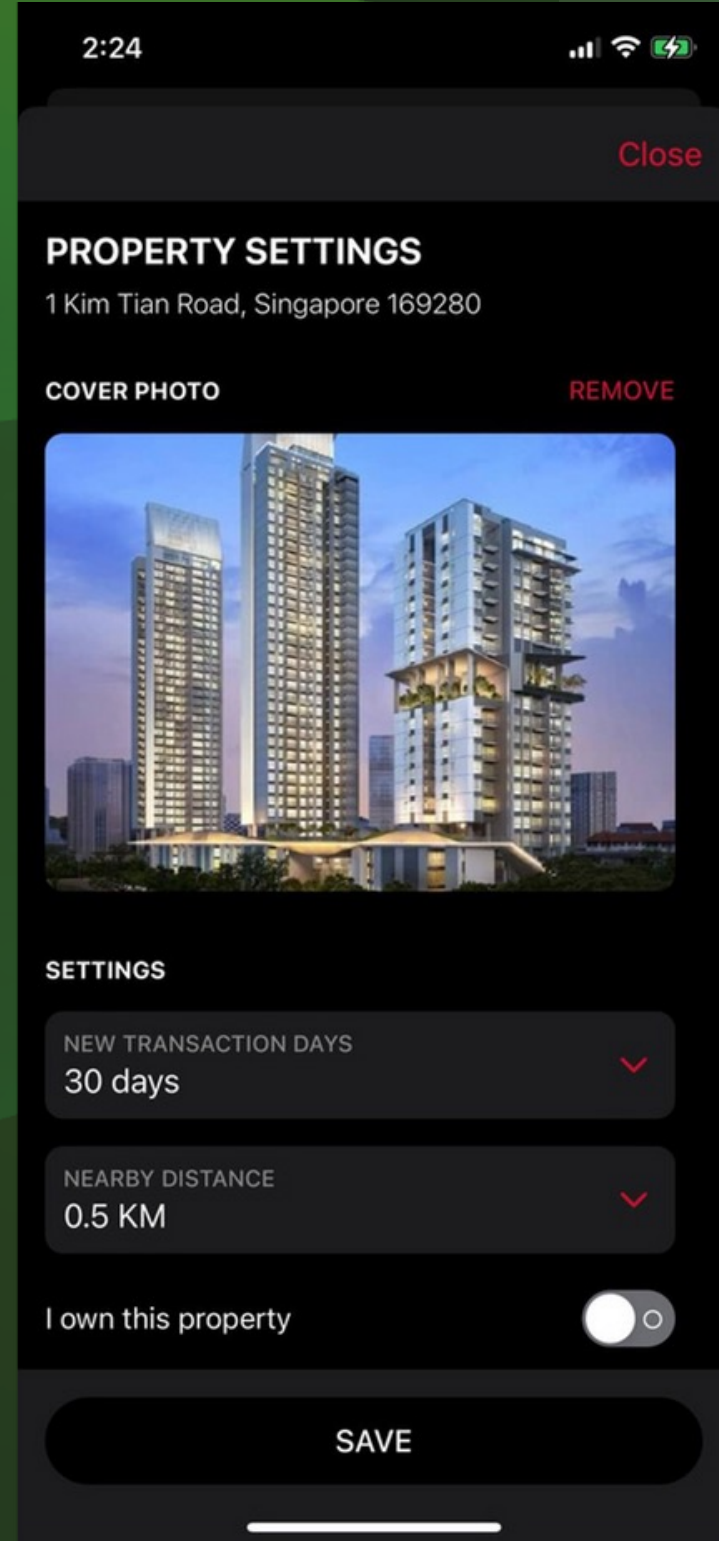
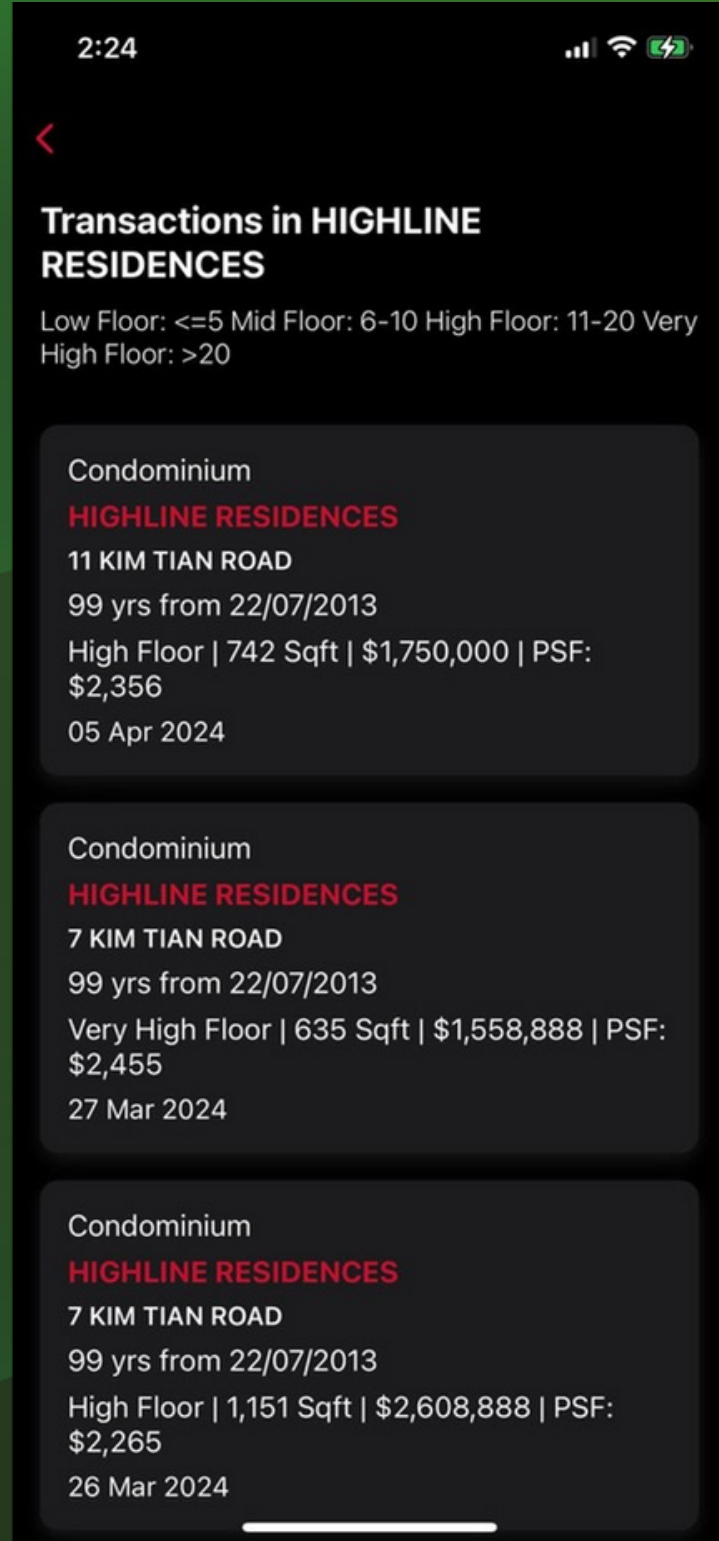
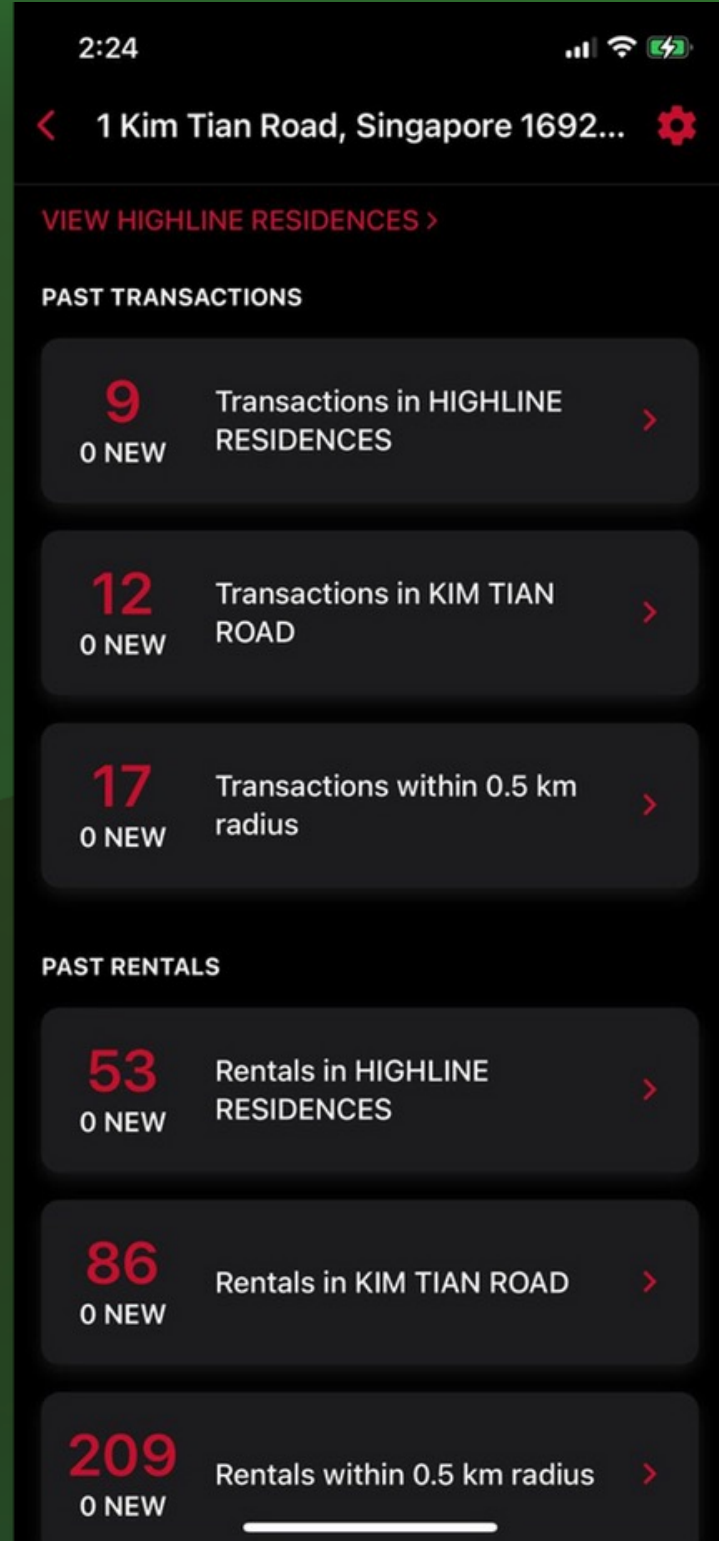
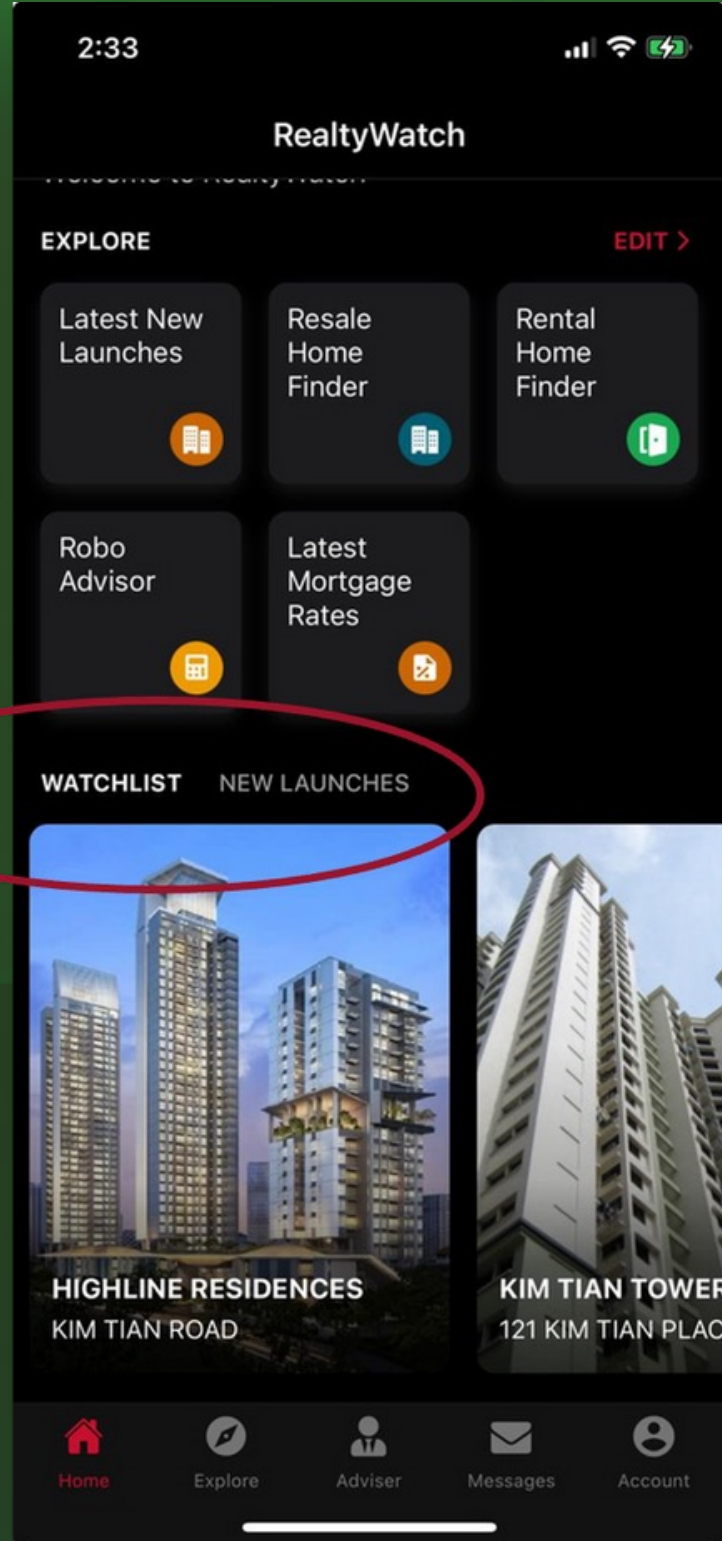
Nearby
Search Added

Compatible
with iOS



Optimised
Property
Valuation

Live Chat
Function



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Bonus Question

Effective MarTech Adoption that significantly boosts customer engagement for OrangeTee

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Business Continuity Planning (BCP)

**Business
Efficiency**

**Customer
Centricity**

Productivity

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AMOS is born!

(AI-enabled Mobile Operating System)

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Concierge

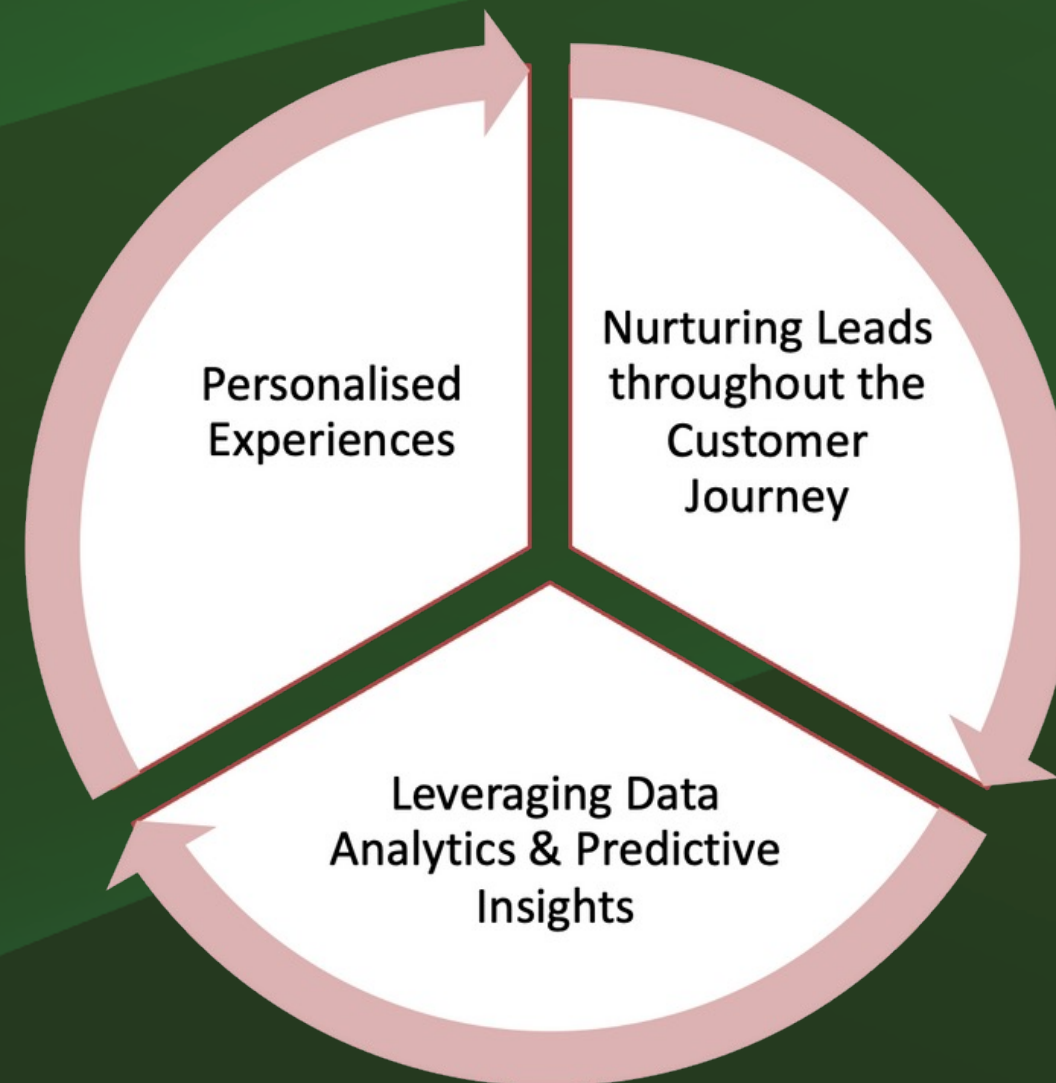
**Personal
Assistant (PA)**

Matchmaker

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360 Customer Engagement Journey



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Q & A

to be operated on
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