

23 & 24 April 2024 | Raffles City Convention Centre Singapore >

## Panel Discussion [Predictive Analytics] How to Use Predictive Analytics to **Anticipate Customer Behaviour for Strategic Engagement?**



### **RAKESH MENON**

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Director, Advanced Analytics Singtel



### **B2C STAGE**



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Chief Data & Analytics Officer **Trust Bank** 



## slido



Do you use much predictive analytics to drive customer engagement efforts within your organisation?

(i) Start presenting to display the poll results on this slide.

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Do you feel that you have most stakeholders in your organization buy into the value of such predictive analytics output?

(i) Start presenting to display the poll results on this slide.



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SUMMI



How would you define strategic customer engagement? How has predictive analytics helped you better engage your customers? Give some examples of predictive models you may have used.

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**Current challenges when you're leveraging predictive analytics in your** organisation.

(i) Start presenting to display the poll results on this slide.





## How did you overcome the challenges and pain-points you faced whilst trying to drive analytics within your organisation?

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## If there is one thing you liked to predict about the customer, what would that be and why?

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# **UPCOMING EVENTS**

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