



Fireside Chat | [Social Media Management] Mastering the Social Shift: The Trends Defining 2025



GLOBAL VIRTUAL

MARTECH SUMMIT

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Mastering the Social Shift: The Trends Defining 2025

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Your hosts





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About our trends

A mix of qualitative and quantitative research:

- Creative sessions with internal experts who work with social data and trends everyday
- Survey of over 700 marketers across a range of industries on trends they expect to see in 2025
- Using Brandwatch Consumer Research to examine trends in social data

#1: Marketers want to use Al without compromising authenticity

#1: Marketers want to use AI without compromising authenticity

- A massive 71% of marketers agree that challenges with leveraging AI without losing the 'human touch' will be an influential trend in 2025.
- What's clear from the conversation around AI and marketing, and from the other trends in this report, is that authenticity, connection, and trust are non-negotiable.
- The question for marketers of all disciplines is how do you get the best of both worlds?

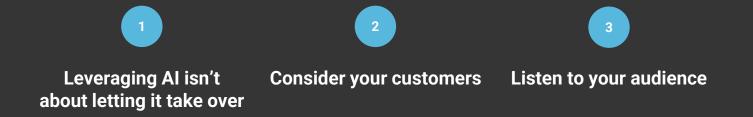
Brand example eToro takes Al-generated ads too far?

eToro launched a totally AI-generated ad in 2024.

It was a bold move – despite the transparency surrounding it's AI-generated nature, it may have strayed a little too far from authenticity.



3 tips for marketers



#2: Communities are presenting exciting marketing opportunities

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- People are looking to communities for a chance to network, make friends, learn, and even date.
- Mentions of run clubs grew 52% between April 1 and September 1, 2024 compared to the previous six-month period.
- 44% of marketers agree that creators and brands growing communities beyond social media will be an influential trend in 2025.

Brand example 2XU Triathlon

- 6 Triathlons in Melbourne over a 5month period with 2XU as a naming rights sponsor.
- They also partnered with other complementary brands



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Brand example Parkrun – Potential

- Global organisation
- 5km run every Saturday
- Tracks your results
- Race against yourself
- Free to join
- Real community

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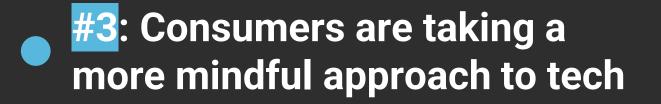
3 tips for marketers



Understand the communities your brand is connected to Don't ignore collaboration opportunities

3

Make the experience valuable



#3: Consumers are taking a more mindful approach to tech

- Did you know that 66k Instagram posts and 16k TikTok videos are shared every minute?
- 39% of marketers agreed that there will be a shift towards more mindful social media usage and embracing more of the 'analog life' in 2025.
- Unique authors talking about doomscrolling online has increased by over 50% from October 2023 September 2024 compared to the previous 12 months.

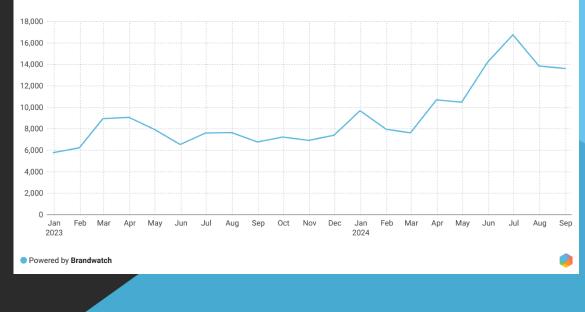
Sidebar: Introducing the "dumb phone"

- Online conversations about dumb phones increased 43% from October 2023 -September 2024 compared to the previous 12 months.
- Gen Z mentions in this conversation grew at a higher rate than other generations.

Conversations about dumb phones are growing

Source: Brandwatch Consumer Research

Charts shows the volume of online mentions about dumb phones. Data gathered from public social posts, blogs, forums, and review sites from Jan 1, 2023 to Sep 30, 2024.



Brand example SGPomades (online retailer)

- Listened to consumers
- Wanted to test offline
- Tapping vending machines to promote their products, raise brand awareness and gauge market sentiment

Online retailers turn to vending machines to boost sales, market themselves in Singapore



Source : https://sgpomades.com/pages/sgpomades-vending-machine

3 tips for marketers



Provide offline experiences for your community Turn to lo-fi content



Tap into nostalgia

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Any questions?