



## Panel Discussion | [Customer Data Platform (CDP)]

### Democratising Data and Building a Customer-Centric Culture with CDPs



 **PropertyGuru  
Group**

**VASU VENKATARAMAN**

Director, Analytics & Activation  
**PropertyGuru Group**



  
**mindvalley**

**NICOLE CHIN**

Head of Marketing Technology  
**Mindvalley**



  
**xero**

**INDAH MUSTIKASARI**

Marketing Technology  
Manager  
**Xero**  
[Moderator]



# Question 1

**How did CDP come into the picture for your company, and what problem were you trying to solve at the time?**



## Q&A



## Question 2

## What was that “aha” moment when your team really got the value of CDP?



## Q&A



## ➤➤➤ B2C MARKETING





# In-Summit Roundtable Discussion



## Q&A



## ➤➤➤ B2C MARKETING

### Question 3

1. What made your team realise the need for a CDP?
2. Who drives the CDP project in your company—marketing, data, or tech teams?
3. What's the hardest part of using or rolling out a CDP in your organisation?



Q&A

