

# Panel Discussion [Customer Data Platform (CDP)] Democratising Data and Building a Customer-Centric Culture with CDPs



THE MARTECH

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# Question 1

How did CDP come into the picture for your company, and what problem were you trying to solve at the time?





















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# Question 2

What was that "aha" moment when your team really got the value of CDP?





















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### Question 3

What's the biggest challenge you're currently facing when it comes to using CDP — whether it's scaling personalisation globally, navigating regulations, or adapting to fast - changing user behaviour? Or even maybe some internal processes or adoption that related to the company's ways of working.





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# In-Summit Roundtable Discussion



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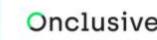
































- 1. What made your team realise the need for a CDP?
- 2. Who drives the CDP project in your company—marketing, data, or tech teams?
- 3. What's the hardest part of using or rolling out a CDP in your organisation?

