



Panel Discussion | [Experience-led Growth] Driving Business Success Through Exceptional Customer Journeys



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What does "experience-led growth" mean within your organisation?







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Question 1







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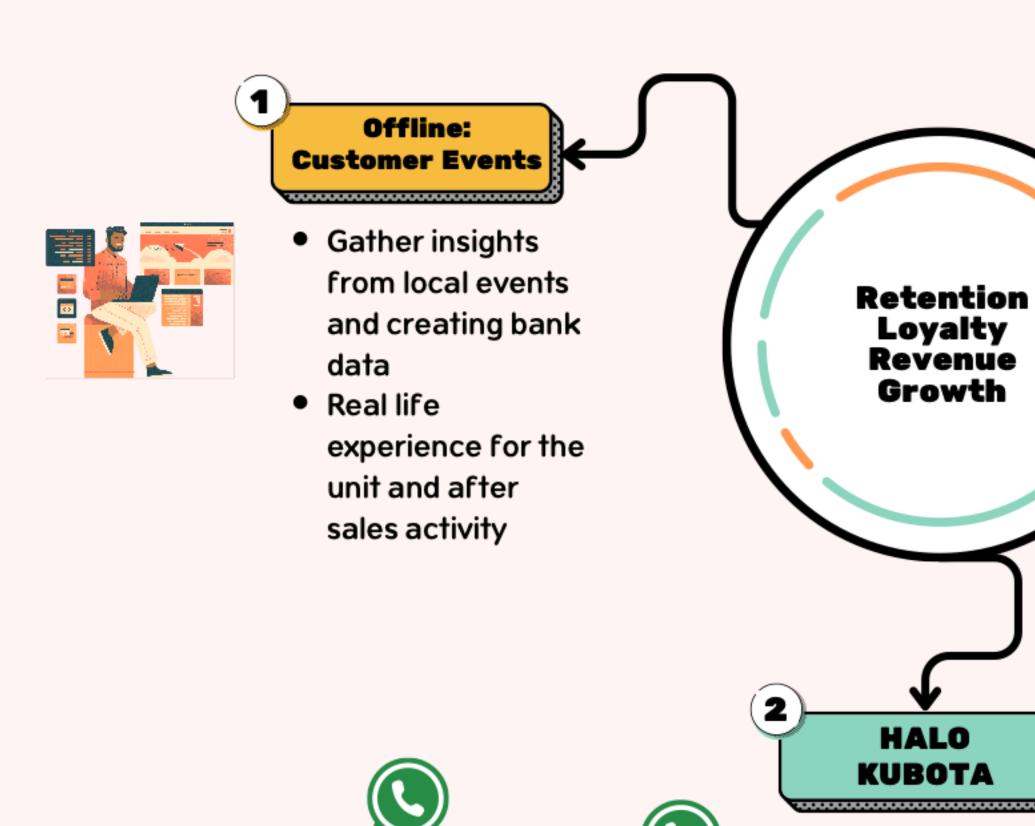




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Question 2

Can you share an example where improving the customer journey directly impacted retention, loyalty, or revenue growth?



Community

Connect to farmers community on Facebook

 Identiflying threat from competitor

 Personalized follow ups and monthly/weekly reminder

Ensuring top of mind

Experience-led Growth

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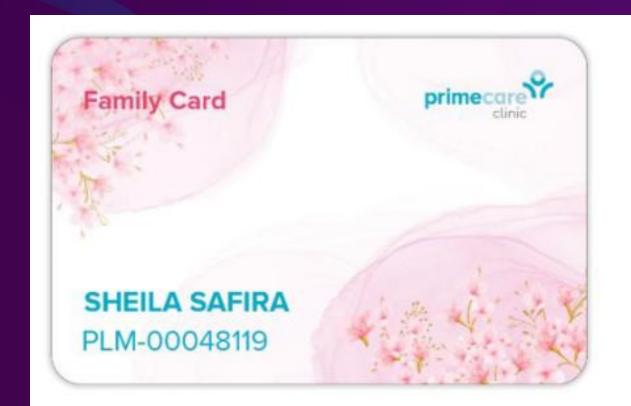




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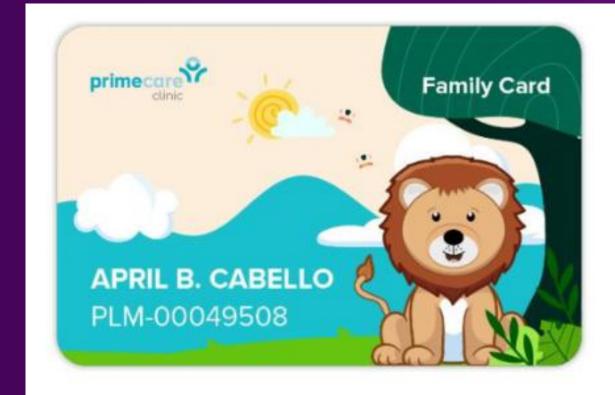






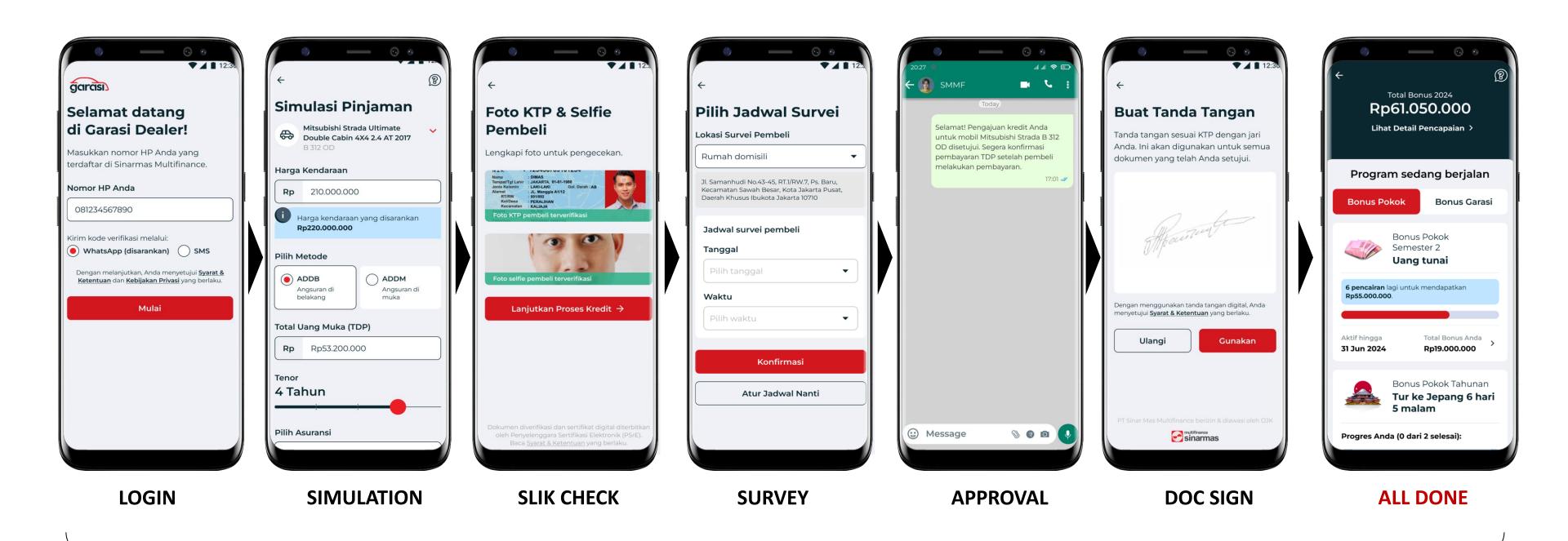








Aplikasi GARASI Dealer: Fast & Reliable solution for dealers



DONE WITHIN 4 DAYS





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Question 3



How do you balance digital innovation with personalisation to ensure a seamless and human-centric customer experience?

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Question 4



What role does internal collaboration (e.g. between marketing, sales, and product teams) play in shaping consistent customer journeys?

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Question 5

What key metrics or signals do you rely on to evaluate the effectiveness of your customer experience strategy?



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Roundtable Discussion



- What's the most successful customer journey initiative you've led recently?
- 2. Which teams shape your customer journey, and how do you align them?
- 3. Where's the biggest friction in your journey today, and what are you doing about it?