THE MARTECH SUMMIT 8 JULY 2025 HONG KONG

Panel Discussion Personalisation **Refining Hyper-Personalisation with Dynamic Content in Individualised Marketing**



ALICE FRANKLIN

Director, Brand & Content Carlyle & Co.



JESS CHENG

Chief Executive Officer & Co-founder **CHARGESPOT**, Inforich **Asia Hong Kong Limited**



CHEUNG GoGoX

CONSTANCE Head of Marketing





LAURA TREVINI

APAC Marketing Lead, **Project & Development** Services JLL



What is the biggest barrier your team faces when trying to deliver hyperpersonalised content at scale?

The <u>Slido app</u> must be installed on every computer you're presenting from (i)







What's one challenge you've faced in delivering personalised content at scale, and how did you overcome it?





What tools or platforms have been most effective in enabling your team to personalise in real time or nearreal time?



Question 3

How do you ensure consistency in personalised experiences across both digital and physical touchpoints?



Question 4

Can you share an example where customer insights led to a successful hyper-personalised campaign? What was the impact?



Question 5

How do you measure the ROI of hyper-personalised marketing efforts, and what metrics really matter to your team?

